

Message Text

CONFIDENTIAL

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54

ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 SSO-00 NSCE-00 NSC-05 SS-15 L-03

CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00 INR-07 NSAE-00

FAA-00 H-02 INRE-00 /052 W
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O 101538Z MAR 76

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC IMMEDIATE 3997

C O N F I D E N T I A L JIDDA 1802

E.O. 11652: GDS

TAGS: EAIR, BGEN, SA, US

SUBJECT: LOCKHEED NEGOTIATIONS WITH SAG FOR AIR TRAFFIC
CONTROL SYSTEM

REF JIDDA 1738

1. FOREIGN MINISTER SAUD BIN FAISAL RAISED THIS SUBJECT THIS MORNING AND REITERATED THE REQUEST THAT WE SEND TO PRINCE SULTAN LETTER ALONG LINES CITED IN REFTEL.
2. IN ADDITION TO DATA REQUESTED IN DRAFT TEXT PROPOSED IN REFTEL, SAUD ASKED FOR OUR ASSESSMENT AS TO WHETHER LOCKHEED, IN VIEW OF "PROBLEMS" ARISING FROM SOME OF ITS OVERSEAS OPERATIONS, WOULD HAVE THE CAPABILITY OF CARRYING OUT ITS COMMITMENT. I SAID I DOUBTED THAT WE COULD MAKE A STATEMENT WITH RESPECT TO THE FUTURE CAPACITY OF LOCKHEED OR OTHER FIRMS TO CARRY OUT THEIR COMMITMENT AS THAT WAS AN UNDERTAKING USUALLY COVERED BY THE CONTRACT, BUT THE MINISTER INSISTED THAT HE WOULD GREATLY APPRECIATE OUR VIEWS AS TO WHETHER LOCKHEED AS A COMPANY WAS LIKELY TO BE ABLE TO MEET ITS CONTRACT OBLIGATIONS. THE CONTRACT IS FOR \$635 MILLION AND IS CONSIDERED A VERY IMPORTANT ONE BY THE MINISTRY OF DEFENSE AND AVIATION PRINCE SULTAN. I SAID WE ARE WELL INTO MATTER OF DRAFTING A LETTER TO SULTAN WHICH I HOPE WILL MEET HIS NEEDS.

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3. I SUGGEST THAT OUR REPORT CONTAINED IN REFTEL CONTINUE

PROVIDE BASIS FOR DEPARTMENT'S CONSIDERATION. VICE PRESIDENT
SCHNEPP OF LOCKHEED IS AWARE THAT WE ARE AWAITING LETTER
FROM SULTAN TO WHICH WE WOULD REPLY ALONG LINES PROPOSED
IN REFTEL.
PORTER

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EQUIPMENT, AIR TRAFFIC CONTROL, NEGOTIATIONS
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Copy: SINGLE
Draft Date: 10 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: GS
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Margaret P. Grafeld
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04 MAY 2006

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To: STATE
Type: TE
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